

PATRICK (PADDY) GEORGE HOON

Date of Birth: 29 September 1948 **Married:** 13 children
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Education

1957-1967 Clifton College, Bristol, UK 14 "O" Level and 5 "A" Levels
1967-1969 Royal Military Academy, Sandhurst. Her Majesty the Queen's Regular Commission in the Corps of Royal Engineers.
1971- 1974 Royal Military College of Science. Bachelor of Science, Civil Engineering.

Specific Skills

Logistics and Procurement Manager, Tanzania Facilitator/Adviser, Civil Engineer, Food Aid Logistics Coordinator, Post War Resettlement Adviser, Demobilisation Consultant, Development Specialist, Humanitarian Relief Coordinator, Agriculture and Fisheries Adviser, Mine Clearance Expert, Investigator, Investment and Company Establishment Adviser, Due Diligence Specialist, Hydrocarbon Exploration Coordinator.

Languages

Good: English, Arabic and Swahili
Passable: Somali, Jebali, French
Rusty: German, Urdu, Tagalog, Krio

Experience

1988-Date **Managing Director** of a full service procurement and logistics company in Tanzania. Responsible for the company's formation and development to a multi-million dollar annual turnover and service agreements with many Mining, Oil, Gas and associated companies, Cement Companies, the British Government's DFID and the CDC, the German Government's GTZ, the World Bank and several parastatal organisations.

Successfully procured, shipped, cleared and delivered all the inputs for a USD3M cashew project in remote inaccessible corner of Tanzania.

Within budget, procured, shipped, cleared and delivered USD11M of equipment for a World Bank funded fuel distribution rehabilitation project.

Cleared and delivered ahead of schedule to a bush location 800kms away, USD8M of equipment for a new power station, the consignments included 27 x 40' containers.

As principal service provider, cleared and delivered the majority of goods for Tanzania's first modern goldmine costing USD 48M, which was commissioned ahead of schedule despite devastating damage to the infrastructure during the El Nino floods.

Successfully established over 50 companies and helped them become operationally profitable. Personally assisted them in problem resolving with government, sometimes as part of pressure groups. Often with support from Donors' Representatives.

2008 – 2009 Admin Manager for Heritage Oil Tanzania in partnership with Government, Dominion Oil and Gas and Petrodel in Tanzania. Utilising all personal resources, in very short timescale, successfully formed the company, established and staffed an office, advised or appointed the sub-contractors, sourced and imported 68MT of explosives, built a large remote site magazine, liaised with government authorities for all licences and permits, found the best service providers, financed the company and service providers to more than \$150,000, imported all the equipment and aided 4 successive managers within 5 months to complete a \$10m 2D seismic contract of 500kms, which included the most urban of areas around the city of Dar es Salaam without spending anything on legal fees to resolve the many problems and claims encountered. In absence of an accountant accounted for all expenditure. Assisted in obtaining geophysical information to identify drilling targets.

1999 – Date Managing Director of an agency company with sales of nearly \$10m/year

1995 – Date Director of a number of companies across the board in areas such as Finance, Mining, Ranching, Tourism, Veterinary Services, Engineering, Consultancy, Trading and Gas.

1997-1998 Humanitarian and Food Logistics Adviser to the EU for the Great Lakes Zone.

1993-1994 Coordinator of the European Community for Humanitarian and Food Aid to Somalia during the war and latterly to Liberia and Sierra Leone. Directly responsible for the distribution and supervision of about \$US 55 Million per year of EC emergency aid through NGOs and UN Agencies, whilst also advising on the country situation, recommending improvements and interventions in development, resettlement and demobilisation through close liaison with other Donors, NGOs, Agencies and Local Authorities. Through strict control of theft and misuse was directly responsible for saving \$US 28 Million per year of Food Aid in West Africa.

1987-1988 Team Leader and Manager of a \$US 22 Million World Bank funded fisheries development project in Somalia, directly responsible for the successful delivery, construction, commissioning, start up and operation of the integrated fisheries up until the staff left to fight the war. Responsible for the complete

management of one ship, one landing craft and many boats, including catching, processing, exporting and transshipping of all the products to Europe.

1983-1986 General Manager of an integrated fisheries company in the Sultanate of Oman. Responsible for the initial idea to the inception and development of Oman's first private unsubsidised fisheries company until it became the third largest foreign income earner in the country with exports of over \$US1.5 Million per month, solely in charge of the marketing and export logistics of the frozen products from a place 1,000kms across desert, mountains and bandit country to the exporting harbour.

1981-1983 Held a number of concurrent positions in Oman. Deputy Coordinator of Oman's largest group of companies. Directly responsible for obtaining many contracts and sales. Manager of a multi franchise trading company and responsible for turning a loss into a \$US 1.5 Million net annual profit. Personal Assistant to the Sultan's Special Adviser and responsible for the construction of a luxury boat and villa. General Manager designate of an emerging fisheries company.

1979-1981 Projects Officer and Adviser to the Ruler of Southern Oman whilst preparing their second five year development plan. Advising and assisting in laying the region's economic base through the resettlement of fighters and those affected by war and the establishment of government offices. Directly responsible for the planning and establishment of the infrastructure after the war, including water supplies, housing, animal husbandry, environmental assistance, forestry, agriculture, health, education and religious facilities and road network.

1977-1979 Unit Commander and Training Officer in the Sultan of Omans' Armed Forces Engineers. Personally responsible for the clearance of many thousands of mines, coordination of humanitarian relief and directly responsible for extensive civil developments in Southern Oman after their war and delivery with re-supply convoys during the war.

1967-1977 British Regular Army service, throughout the world, up to the rank of Captain as a parachutist, diver and training officer in the Corps of Royal Engineers. Responsible for up to 360 men.

1965-1967 Managing Director, whilst still studying, of two shops and a printing works on the death of father. Responsible for a staff of 12.

Associations

1990 – Date Member of the Tanzania Freight Forwarders Association

1998 – Date Member of the British Businessmen's Group

1998 - 2004 Founder and committee member of the Tanzania French Business Club

1998 Chairman of the Tanzania Exploration and Mining Association

2000 – 2006 Tanzanian Representative of the Tanzania Australia Business Council

- 2001 – 2005 Honorary Secretary of the Tanzania Chamber of Mines
- 2002 – Date Member of South African Business Forum (Chairman elect)
- 2006 – Date Committee member of Tanzania British Society.
- 2007 – Date Member of the Tanzania Employers Association
- 2008 – Date Founder member of Stepping Stones Endowment Fund for children

Consultancy

- 1979-1980 Oman Government - Design and construction of trial low cost housing.
- 1980 Private - Feasibility study for the establishment of a commercial fishery off the East Arabian coastline.
- 1981 Private - Lobster stock assessment in Southern Oman.
- 1982 UNDP/FAO - Abalone stock assessment in Southern Oman.
- 1982 Private - Feasibility study and supervision of the construction and equipping of a vehicle repair workshop.
- 1983 Private - Feasibility study for the construction of a luxury hotel in the Sultanate of Oman.
- 1984 Radio 219 - Summary of subsistence farming and living conditions of the Omani tribesmen after their communist inspired war.
- 1981-1985 Oman Government - Culturing trials of non-indigenous fruits, trees, vegetables and livestock and the supervision of local farms.
- 1985 National Geographic - Study of the frankincense trail.
- 1985 Radio Oman - An analysis of the country's fisheries resources, their utilisation and their environment.
- 1987 Food from Britain - Marketing survey for edible snail production from Britain.
- 1987 Scottish Development Agency - World survey of the intensive production methods of edible snails.

- 1987 Private - Management and marketing study of a commercial fishing company in Saudi Arabia.
- 1987 Private - Various projects to establish commercial fisheries in Oman, Ghana, Liberia, Mozambique, Zanzibar and Tanzania.
- 1992 Private - Feasibility study for the establishment of a commercial radio station in Tanzania.
- 1994 EC - Study to promote the increased use of locally smoked fish in the war torn zones of Sierra Leone.
- 1995 Private - Wildlife conservation project in Berkshire UK.
- 1995 Private - AIDS identification project in East Africa.
- 1996 BHT South Africa - Survey to assess the market potential for the introduction of water treatment services throughout Tanzania. Took it to a \$0.5m/year business
- 1997 Resolute Samantha - Summary of logistics in Tanzania and Kenya for the delivery of all the equipment required to build Tanzania's first modern Gold Mine.
- 1998 JETRO (Japanese Government) – Listing of some 2,000 registered and operating companies in Tanzania
- 1998-9 Taylor Woodrow – Risk Assessment to establish a large mining engineering contract for Ashanti Goldmines.
- 1999 KK Guards and Securicor - Security Assessment prior to successfully establishing them as the first foreign security companies to operate in Tanzania.
- 1999 – 2002 Standard Chartered Bank Tanzania – Country risk and market assessments.
- 1999 – Date Established and managed a trading company Mainland Agencies which now has sales of nearly \$10m/year
- 1999 – 2002 Caltex – Supply of information and direct assistance in getting the company re-established in Tanzania and obtaining sales contracts against aggressive Al Qaeda subsidised opposition.
- 2000 Armor Group – Security Assessment prior to being personally successful in getting them established and contracted with multi million dollar contracts in Tanzania.
- 2000 – 2001 Mining – Risk Assessment to establish a large mining contract for East Africa Mines

- 2000 KK Guards – Direct assistance in establishing this security company in the country and getting contracts.
- 2002 – Date Managing an exploration company to successfully find new resources of gemstones.
- 2003 Colgate Palmolive – Due diligence and direct assistance in reduction of smuggled and counterfeit goods into East Africa
- 2004-2007 Malala Bush - Successfully established a 5 star tourist company with 4 quality sites in Game and Marine Parks.
- 2004 Kellog – Due diligence in Tanzania
- 2004 Lionore – Risk assessment for exploration activities in Burundi.
- 2004 Managed and helped to establish a multi million dollar ranch, abattoir and cold stores for top quality beef and poultry.
- 2005 Private – Security assessment in Somaliland.
- 2005 Kellog – Due diligence in Tanzania
- 2005 Ecol – Advising on the establishment of peasant farmers organic cotton project.
- 2006 US Government – Due diligence in Tanzania
- 2006 – Date Midas Commerce – advising and assisting in getting this financial services company operational in Tanzania.
- 2006 – Date Renew Car – assisting in successfully resolving problems around interpretation and changing of laws after an investor had entered the country.
- 2007 De Beers – Due diligence in Tanzania
- 2007 Sara Lee – Due diligence and direct assistance in reducing the importation of counterfeit goods.
- 2007 – Date Kambag – In the process of establishing a 100 x 1 Hectare semi-intensive tiger prawn farm.
- 2007 Represented the President of the United Republic of Tanzania for investment opportunities to the City of London Corporation.
- 2007 Private – Security assessment in Southern Somalia.
- 2008 Am Tan – Due diligence in Tanzania

2008

Private – Security and Political risk assessment for oil exploration in Tanzania.